**Section 1: Nonprofit Messaging** 

# Your Ambassadors Are The Reason Your Campaign Will Succeed

Fundraising success is driven by your ambassadors. They are the lifeblood of any campaign. Without their energy, passion, and outreach, your campaign will struggle to gain momentum.

#### Ambassador-driven donations account for 60–90% of total funds raised.

The way you communicate with your ambassadors directly impacts your ability to raise funds. Clear, inspiring, and motivating messaging throughout the campaign lifecycle makes all the difference.

# Campaigns with engaged, well-prepared ambassadors raise 3–5x more than those without them.

Your messaging should be strategically timed to match these five key phases of your campaign:

- · Ambassador Recruitment
- · Campaign Launch
- · Mid-Campaign Push
- · Final Stretch
- · Thank-You Period

The most efficient way of communicating with your ambassadors is through WhatsApp or text message.

You should take advantage of two different forms of messaging:

- 1) on an individual basis and
- **2)** as a group.

You need to communicate with your ambassadors individually. People can hide in group settings, but establishing a personal line of communication with each and every

At the same time, positive peer pressure is a tremendous motivator. When you create a big community solely designed to shout-out successes, offer public motivation, and celebrate wins, the energy you create becomes contagious. When you combine individual communication with a communal movement, your ambassadors will feel supported, energized, and a part of something bigger, a team that's working toward a shared goal. This is a key part of your fundraising plan and the secret to keeping your ambassadors engaged and excited throughout the campaign.

### WhatsApp/SMS Templates to Send to Individual Ambassadors

#### A. Recruitment Messaging Templates (4-6 weeks before campaign)

This phase is about building excitement. Ambassadors need to feel energized and ready to commit to your campaign. Start early, and ensure your ambassadors have all the information they need to succeed.

Hi [FIRST\_NAME],

We're launching a \$[GOAL], X-hour crowdfunding campaign for [ORGANIZATION NAME] on [DATE].

Would you consider joining us as an ambassador to help make this campaign a success? By raising at least \$1,800, you'll help fund [IMPACT STATEMENT]. Interest in learning more? Click here: [LINK]

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Hi [FIRST\_NAME],

On [DATE], we're launching a \$[GOAL], X-hour crowdfunding campaign for [ORGANIZATION NAME]. We'd be so grateful if you could join us as an ambassador and help raise \$1,800 for this important cause!

Your support will help [IMPACT STATEMENT].



To learn more, click here: [LINK]

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Hi [FIRST\_NAME],

[ORGANIZATION NAME] is launching a \$[GOAL], X-hour campaign on [DATE], and we'd love for you to be an ambassador. Your \$1,800 goal will fund [IMPACT STATEMENT].

Your participation is going to make a HUGE difference. Can you sign up? [LINK]

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Hi [FIRST\_NAME],

We need you! Our \$[GOAL], X-hour campaign for [ORGANIZATION NAME] kicks off on [DATE].

Would you consider becoming a fundraising ambassador? Doing so means committing to raising \$1,800 from your family and friends to help [IMPACT STATEMENT].

It would mean so much to me if you signed up. Thanks in advance! You can find more information here: [LINK]

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Hi [FIRST\_NAME],

[ORGANIZATION NAME] is launching a \$[GOAL], X-hour campaign on [DATE]. By becoming an ambassador, you'll help raise (at least!!) \$1,800 to [IMPACT STATEMENT]. Interested in learning more? [LINK]

## **B. Campaign Launch Messaging Templates**

Once ambassadors are recruited, it's time to kick off the campaign with a highenergy launch message. Celebrate the start and set the tone for the hard work ahead.

Hi [FIRST\_NAME], we're live! Our [GOAL] campaign for [ORGANIZATION NAME] has officially started! Your support means the world to us, and we're thrilled to have

you along for the ride. This campaign will take hard work, but together, we'll make it happen. Let's go!

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Hey [FIRST\_NAME], it's here! Our [GOAL] fundraising campaign is now live! We're so grateful for your support and dedication to [ORGANIZATION NAME]. This campaign is going to be exciting, and with your help, we know we can reach new heights. Thank you for being a part of this!

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Hi [FIRST\_NAME], we've officially kicked off! The [GOAL] campaign for [ORGANIZATION NAME] is live, and we couldn't be more excited. Your time, energy, and generosity mean everything to us. It's going to be a fun journey, and with your help, we'll make a big impact. Let's do this!

### C. Mid-Campaign Push Messaging Templates

After the initial excitement, it's time to keep the energy high and push for continued progress. Remind your ambassadors of their impact and keep them motivated.

Great work, [FIRST\_NAME]! You're halfway there. Keep reaching out to your network! You've got this!

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Congrats, [FIRST\_NAME]! You've raised \$[AMOUNT], 50% of your goal! Let's keep going! Your work is truly making a difference!

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You're doing amazing, [FIRST\_NAME]! Don't forget to share your fundraising page with your network. Every share makes a difference!

# **D. Final Hours Urgency Messaging Templates**

As the campaign nears its end, you need to create a sense of urgency to inspire action in the final push. Make your ambassadors feel like their efforts matter more than ever.

Only [X] hours left! You are rocking this. Let's make these last moments count. Keep reaching out. Every donation brings us closer to our goal!

We've hit our goal, but let's make it even bigger! We're entering the BONUS ROUND. Let's push even further and make this campaign unforgettable!

# E. Post-Campaign Thank You Messaging Templates

Once the campaign is over, it's time to show gratitude. A heartfelt thank you is crucial for maintaining positive relationships with your ambassadors and leaving them feeling appreciated for their hard work.

You did it! Thanks to your hard work and dedication, our campaign was a resounding success! You have made a huge impact. Thank you for being a part of this team and leading by example.

A huge round of applause for you, [FIRST\_NAME]! Your dedication was key in achieving our goal. The results speak for themselves. THANK YOU!

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A WhatsApp group with all your ambassadors is a powerful tool for fostering community and boosting morale. It creates a space where ambassadors can connect, share progress, and motivate each other. By providing public praise, celebrating achievements, and keeping everyone focused on the shared mission, you can strengthen the team spirit and drive better results.

#### Benefits of a Group WhatsApp:

- Public praise: Celebrate milestones publicly to encourage a sense of accomplishment and healthy competition.
- **Encourage group support:** Ambassadors can help one another with ideas, messaging tips, and challenges.
- Foster community: A shared space for everyone to communicate ensures no one feels isolated or unsupported.
- **Create excitement**: Regular updates and encouragement in the group can build excitement and keep the energy high throughout the campaign.

#### **Motivation**

Ambassadors, we have an incredible opportunity to make a massive impact for our school! Let's rally together and raise \$250,000 from the crowd, which will quadruple to \$1,000,000 with matchers! Our hard work will transform education for our children. Let's go!

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Only 36 hours to go! Every minute counts, ambassadors! Keep pushing forward, reaching out to your networks, and spreading the word. Together, we will make our campaign a resounding success!

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Parents, staff, alumni, students, and community members, you are all vital keys to our success! Your dedication and support will unlock opportunities for our school. Let's unleash our full potential!

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Shoutout to Team [Name] for their outstanding efforts! You've already raised \$13,350 through 38 donors. Your hard work is setting the bar high for everyone else. Keep up the amazing work!

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Ambassadors, remember the power of personalized communication! Instead of mass texts, try sending a 15-second personalized voice note to your contacts. It works wonders! Share your personal page link behind it, and watch the responses pour in. Let's boost our response rates together!

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We understand that some of you might feel burnt out or hesitant to reach out again. But remember, our cause is worth it! Every donation counts, and we're here to support each other. Share your concerns, seek advice, and let's overcome any challenges together. You've got this!

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Attention ambassadors! We have exciting contests and giveaways lined up to keep the momentum going. Be the next person to secure a \$\_\_\_\_\_ donation, or be the next ambassador to score 3 donations! Stay tuned for updates and get ready to win big!

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Ambassadors, you are the driving force behind our campaign. Your dedication and passion are the keys to unlocking our success. Keep sharing your personal pages, telling your stories, and inviting others to join our mission. Together, we will create a brighter future for our school!

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Remember, ambassadors, you are not alone in this. We're here to provide you with all the tools you need to succeed. Explore the campaign graphics, videos, and sample scripts we've shared on the chat. Utilize them to convey your message effectively and inspire others to contribute!

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The clock is ticking, but our spirits are soaring! Let's keep the energy high throughout the 36 hours. Share your success stories, highlight fundraising milestones, and motivate each other. Together, we will exceed expectations and reach new heights!

#### **Humor**

Ambassadors, our fundraising journey is like finding a needle in a haystack. But guess what? We're the sharpest needles out there! Let's keep searching, spreading the word, and leaving no hay unturned until we reach our goal!

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We're raising funds like champions, ambassadors! So grab your virtual capes, put on your fundraising game faces, and let's show the world what superheroes can achieve for our school!

Attention ambassadors! It's time to put the 'fun' in fundraising and the 'dance' in finance. Let's get those donations grooving in, one step at a time!

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Did you hear that? It's the sound of donations rolling in and our campaign gaining momentum! Keep rocking those personal fundraising pages, ambassadors! We're turning heads and opening wallets!

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Ambassadors, remember that fundraising is a marathon, not a sprint. So lace up your virtual running shoes, pace yourselves, and keep going strong. We've got the endurance to reach the finish line!

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Calling all fundraising aficionados! Our mission, should you choose to accept it, is to go above and beyond for our school. Your generosity is our secret weapon. Let's make it impossible for anyone to say no!

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Ambassadors, we're like a box of chocolates - sweet, irresistible, and full of surprises. Keep sharing your personal fundraising pages and watch the donations pour in. Remember, life is like a fundraiser, you never know what you're gonna get!

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The force is strong with our ambassadors! Let's channel our inner Jedi and use the power of persuasion to bring balance to our campaign. May the funds be with us!

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Attention ambassadors! We're not just raising funds; we're building a legacy. Together, we'll create a story worth telling. So grab your fundraising pens, write your chapters of success, and let's make history!

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Ambassadors, you're doing an egg-cellent job cracking the fundraising code! Remember, every donation brings us closer to our goal. So keep hustling, and let's scramble the competition!

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Don't worry, ambassadors, we're not juggling chainsaws or fire here. But we are juggling the art of fundraising! So let's keep our eyes on the prize, stay focused, and keep those donations flying high!

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Ambassadors, this campaign is our canvas, and fundraising is our art. Let's paint a masterpiece together, stroke by stroke, donation by donation. The end result will be a masterpiece of support for our school!

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Psst... ambassadors, did you know that every time a donation is made, a unicorn gets its wings? So let's spread some magic, one contribution at a time, and create a world where unicorns soar and our school thrives!

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Attention ambassadors! Our campaign is like a roller coaster ride - filled with twists, turns, and heart-pumping moments. Hold on tight, scream with excitement, and let's enjoy the adrenaline rush of exceeding our fundraising goals!

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Ambassadors, we're not just raising funds; we're raising the roof for our school! So let's turn up the volume, break out our fundraising dance moves, and show the world how we can make a difference!"

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Guess what, ambassadors? The sky's the limit, and we're aiming for the stars! So keep reaching out, spreading the word, and let's achieve fundraising greatness that's out of this world!

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Hey ambassadors, did you know that the best time to donate is always now? So let's seize the moment, make a lasting impact, and show the world that our school's success is timeless!

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Attention ambassadors! We're not just raising funds; we're raising the roof, the bar, and every other metaphorical object out there. Let's aim high, defy expectations, and create a fundraising frenzy that will be remembered for ages!

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Ambassadors, remember that fundraising is a team sport, and we've got the dream team right here! So pass the ball, support each other, and let's score big for our school. We're unstoppable!

#### **Recognizing Performance**

A standing ovation for [Ambassador's Name]! You've raised an impressive \$13,350 through 38 donors. Your unwavering dedication and hard work are an inspiration to us all. Keep shining and leading the way!

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Let's give a round of applause to [Ambassador's Name], who has been making waves in our campaign! With sheer determination and creativity, they've secured donations left and right. Thank you for setting the bar high!

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Hats off to [Ambassador's Name] for their incredible fundraising efforts! They've gone above and beyond, engaging their networks and bringing in numerous donations. You're a rockstar, and we're lucky to have you on our team!

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Give it up for [Ambassador's Name], our fundraising maestro! They've orchestrated a symphony of donations, hitting the right notes with their personal touch. Your passion and dedication are truly remarkable!

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We're thrilled to recognize [Ambassador's Name] for their exceptional efforts in our campaign. Their commitment to our school's success shines through, and we're grateful for their relentless pursuit of donations!

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A special shoutout to [Ambassador's Name] for their outstanding contribution to our fundraising campaign. With their unwavering enthusiasm, they've inspired others to join our cause. You're making a real difference!

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Kudos to [Ambassador's Name] for their outstanding fundraising achievements! They've worked tirelessly, leaving no stone unturned in their quest for donations. Your passion and determination are truly commendable

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We're blown away by [Ambassador's Name]'s fundraising prowess! They've set the stage on fire, captivating donors with their heartfelt appeal. Thank you for being an invaluable member of our team!

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A big round of applause for [Ambassador's Name], our fundraising superstar! They've demonstrated exceptional leadership, surpassing fundraising milestones and inspiring others along the way. You're a true champion!"

### **Guidelines for Using Individual vs. Group Messaging**

Personalization: Individual messages should always be personal and specific. Mention specific progress (e.g., percentage of goal raised) and individual accomplishments. Public praise in the group should focus on team success and community spirit.

- **Frequency:** Individual messages should be sent per day (1-2 messages). Group messages should be less frequent, ideally sent 1-2 times a day to maintain energy and motivation.
- **Tone:** Keep individual messages motivational and personal. Group messages should maintain an upbeat, celebratory tone that emphasizes collective progress.
- **Purpose:** Use individual messages to engage ambassadors personally, ensuring they feel valued and motivated. Group messages are for building community, celebrating milestones, and providing group encouragement.

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